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# COMMODITIES

## DIESEL, MAZUT, JET FUEL, UREA PRILL

Pangaea 1, Inc Has the Following Ongoing Offers available.

**Prices:** NET

**Notes:**

1) Prices are subject to change; please contact us for the latest prices. 2) Procedures must be followed exactly.

**DIESEL GAS OIL GOST 305-82**

**Seller:** Titleholder  
**Quantity:** TBD  
**Price:** USD \$500 (as of 7/23/2010)

**MAZUT M-100 GOST 105-85-75**

**Seller:** Titleholder  
**Quantity:** TBD  
**Price:** USD \$320 (as of 7/23/2010)

**JET FUEL 54 COLONIAL GRADE**

**Seller:** Titleholder  
**Quantity:** TBD  
**Price:** USD \$75 (as of 7/23/2010)

**JET FUEL A1**

**Seller:** Titleholder  
**Quantity:** TBD  
**Price:** USD \$85 (as of 7/23/2010)

**UREA PRILL 46%**

**Seller:** Titleholder  
**Quantity:** TBD  
**Price:** USD \$300 (as of 7/23/2010)

Others Available By Inquiry.

## PROCEDURES

### **SOFT OFFER:**

PAYMENT TERM: Irrevocable and Revolving Documentary Letter of Credit, issued by First Class Bank, with nominal value covering monthly quantity of deliveries.

Each payment will be paid by T/T.

Allow 3 days for CIQ inspection.

After payment for 100% shipment value is paid by T/T, Letter of Credit remains as guarantee for the consecutive shipments.

Issue ICPO to: (SELLER)

### **BASIC PROCEDURE:**

1. BUYER confirms soft offer and issues an ICPO Bank Information and soft probe.
2. SELLER issues FCO, of which BUYER endorses.
3. SELLER issues Draft of Contract, opened for amendments. Both parties confirm draft Contract by endorsement with signature and seal. SELLER issues the final approved contract in PDF format to BUYER.

Buyer instructs end buyer's bank to issue the Pre-Advice of LC via MT-705 by SWIFT to Seller nominated Bank, to show the financial capability to complete the transaction according to the issued Draft of Contract.

This Pre-Advice must have a statement such as :

"Receiving the Notice of Readiness (NOR) and 2% Non-operative PB by swift from seller bank, within 5 banking days, buyer shall instruct buyer bank to issue the Operative, Irrevocable Revolving Documentary LC by swift to seller bank to activate 2% Non-operative PB to become active. This NOR is a certification that full proof of product (POP) has been lodged in the seller bank."

4. Receiving the Buyer's pre-advice of L/C via MT-705 by SWIFT from buyer's bank, within 5 banking days, Seller instructs seller nominated bank to issue Non-Operative 2% P/B and NOR. This NOR is a certification that full proof of product (POP) has been lodged in the seller bank.

This list of Full Proof of Product (POP) is as Follows:

- (a) Three main documents of Full Proof of Product:  
Pipeline Agreement, Shipping Charter Agreement, Bill of Lading
- (b) 4 Certificates in the documents of Full Proof of Product:  
Certificate of Ecological Oil Refinery, Certificates of Shipping Company, Certificate of Vessel, Certificate of Navigation
- (c) 3 Licenses in the documents of Full Proof of Product:

License of Pipeline Usage and Maintenance, License of Chamber, License of General Export.

Besides, seller shall send the Full POP in PDF format via linkage to buyer.

5. Receiving Non-Operative 2% PB and NOR from Seller's Bank, within 5 banking days, Buyer instructs Buyer's Bank to issue an Operative Irrevocable Revolving Documentary L/C via MT-700 with monthly shipment value, by swift to Seller's bank, to activate 2% Non-operative PB to become active.
6. Delivery commences as scheduled in the contract.